

November 28, 2007

To whom it may concern:

I began employment with College Works Painting in February, 2005 as a Branch Operator, and continued through 2007 as a District Manager for the San Luis Obispo and Bakersfield areas. There is no doubt in my mind that I learned more in my 3 years with College Works than I have over any other period in my life.

At the time I was hired by division Vice President Johnny Rhee I wasn't quite sure what the future held for me. For that matter I wasn't quite sure why I had chosen to attend Cal Poly or what I was doing as a freshman in Landscape Architecture. The only thing that I was certain of was my personal ambition and motivation to succeed.

I chose to pursue College Works because I knew I needed a proving ground for myself. I needed an opportunity to test every limit of my abilities and to determine what I was truly capable of. I guess I figured that if I accepted the most challenging opportunity in front of me that it might teach me something about myself and what path I should choose to pursue.

Luckily, I was right. After my first year with College Works I learned that I enjoyed and excelled in business and that Landscape Architecture was definitely not the place for me. But most importantly, my year as a Branch Operator taught me that I am the type of person who learns the most from being challenged and pushed to my limits and that is what drives me to achieve the best results.

What I experienced in the two following years with College Works as a District Manager was no different than my first. I feel that the relationships I made and the knowledge I gained about people, business, and myself could not have been attained anywhere else. Although I no longer work for College Works I still regard the opportunity the program provides as one of the most challenging and rewarding internships offered. Currently I am a senior in Construction Management at Cal Poly. I am in business with two former College Works employees and own real estate with my former supervisor. My closest and most respected friends are those who I met through College Works Painting, and the people I consider first in any business venture are those who have shared my experience at College Works.

Sincerely,

Gabe Randall

