

To whom it may concern,

My letter is to reference my experience as a Southern California Branch Manager for College Works Painting during the summer of 2008.

After transferring to San Diego State, I was introduced to the College Works program. I was hesitant to join because of the internship that I had already lined up in Naples, Italy as a lifeguard. I had previously done five internships around Europe and Asia and had many wonderful experiences.

After my initial information meeting with Brian Moaddeli and Chris Pike, I was excited to find out more about what opportunities might possibly lay ahead of me if I were to be accepted as a College Works intern. I made it through the first round of interviews, spoke with previous interns and eventually was accepted into the program. At this point I made the decision the experience I would gain through College Works versus another international internship as a lifeguard, was more important to my overall success and my future in the business world.

Throughout the spring semester I was able to develop my sales, door-to-door marketing and communication skills. During the summer was the first time in my life where I was responsible for the oversight of eight employees and the production of \$120,000 worth of work. I was faced with the challenges of managing my time, my customer's satisfaction, and the overall morale of my teams who were working diligently six days a week.

During the summer I developed close relationships with several interns. One of my closest relationships I developed was with my good friend, Tiffany Lin. On a daily basis, Tiffany and I would report to each other our successes and failures, as well as what we learned out in the field. I strongly believe not a day went by throughout the summer I did not learn something new about myself and the people around me. I feel this and my overall understanding of business were two of the best outcomes from my internship with College Works Painting.

I recommend this internship to other university students who are interested in improving their management, leadership and communication skills, as well as those who are looking for personal development. Please feel free to contact me with any questions.

Sarah McAndrews
Student SDSU