

February 7, 2007

To Whom It May Concern:

I participated in the College Works Painting internship from January of 2003 through December of 2004, first as Branch Operator/Manager, and then in the District Manager capacity. To this point in my life I feel it was one of the most difficult things I have ever endured, but also the most rewarding.

I wanted a career in sales so you can see the obvious interest in an entrepreneurial internship that focused a lot in sales. Soon after ending my career with College Works I applied to sales positions, and thanks to a resume with nothing more than my experience with College Works, I had an abundance of sales positions to choose from. So I got from the program what I had hoped, a resume that would set me apart from other recent college grads.

However, it was the other aspects of the program that are what have impacted me the most. I learned and developed several key traits during my years with the program. I developed drive, determination, motivation, competitiveness, and so on. All of which are important to be successful leaders regardless of your career path. Most importantly, the connections, networks and friends that I met through College Works are absolutely priceless. I was surrounded by like-minded people who no matter where they move to or go, I will keep in touch with for the rest of my life.

Sincerely,

Andrew Falanga