

Hi Sean,

Hope all is well! It sounds like you are doing big things, congratulations. It's exciting to hear how well CWP is doing and how the business is seeing such enormous growth. Chris, yourself, and the entire CWP team is doing a fantastic job. It makes me proud to be an alumni!

As for myself:

Over the summer I had an internship with Edward Jones. I worked in the Financial Advisor Development Department -- right up my alley after my internship with CWP. The Financial Advisors at Jones are similar to Branch Operators. They start their business by going door to door and creating relationships with clients. But imagine knocking on someone's door and asking about their finances -- the thought of it makes me cringe. While, participating in several FA training classes I thought about you and Chris and how the both of you would make wonderful Financial Advisors. Anyways, I really enjoyed myself, and I am now considering taking a full-time position in their Rotational Development Program upon graduation in May. I have some other companies and career paths in mind as I am still uncertain and overwhelmed at the thought of graduation. Tomorrow I have an interview with Bain & Company, a consulting firm out of Atlanta. It is what they call a "case interview", where they give you a real world business scenario and then ask the interviewee to provide feedback about different questions.

I learned so much from my internship with CWP that still applies today. Running my own business and managing my own employees exposed me to great challenges that allowed a 19 year old kid to gain hands-on, meaningful experience. I am at point in my life where that experience really reflects in my resume and interviews. The CWP internship is such a strong this to have and something all recruiters are interested in. Having this experience gives me an upperhand on other interviewees as not too many applicants have any experience like the one CWP offers.

All of my friends are seniors and are looking at companies offering full-time positions. I think the best thing CWP does, as far as recruiting, is the fast start. You go out and recruit talented individuals and don't sit back and wait for them to come knocking. My advice for future recruiting at Mizzou is continue to be the first company that students hear from, especially in the business school, where internships are becoming so important. The lecture halls are a great place to start. Also, if you have not heard, the business school offers a career services website. Almost all of the students are enrolled and recruiters can post job opportunities and scan numerous resumes. Students can then review the postings and submit resumes on-line for possible interviews or in CWP's case maybe informational sessions.

Again, I am so happy about the success of the business and the growth of the CWP Brand. Thanks for the update and keeping me in mind when sending this email.

My Best,

Myles Midgley