

As a parent, I was very skeptical when my son decided he was taking an internship with College Works Painting. At the time, I was not sure whether or not it was a 'pyramid' scheme or a legitimate business opportunity for him.

It did not take long to realize that if an individual treats the internship as a job and puts the appropriate amount of effort into it, CWP is an extremely valuable 'education' in all aspects of running a business.

First and foremost, my observations are that the quality of work and the customer service provided by the company and its people are second to none. There are many examples of homes and testimonials from customers that represent high satisfaction in the estimating process, pre-work, finished product, and warranties that come with the product. The quality of work will compare with the best of any company doing comparable work. Above and beyond that is the experience the employee will take with them, whether it is simply a summer internship, or whether the student decides to stay with the company.

In the span of three years with the company my son has learned all aspects of what it takes to run a successful business and become an entrepreneur.

When he decides to look at some other line of work, his resume will include hands on experience in Marketing, Sales, Salary Administration, Hiring, Creating and Managing budgets, Customer Relationships, Conflict Management (yes, there are always a small percentage of people who will complain about the end product), Vendor Relationships, Training, Performance Management and Goal Setting. These are on the job experiences that cannot be taught.

If I were looking at College Works Painting as a parent or customer I would have no reservations in recommending this company. The track record of their work, and the opportunities for students that want to take advantage of the company for the many benefits and experiences that come with the internship, are second to none.

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